FREEWAVE

PROBLEMS, **SOLVED.**
SMART OPERATIONS, **ENABLED.**

*How the right **edge computing platform**
can transform industrial environments*

Connected devices are giving industrial enterprises the ability to gain more insight than ever into the state of their remote operations, and how they can optimize performance in real time. **But how do you acquire all of this new data without dragging down the network?**

FreeWave solves the problems that traditional centralized computing creates from high bandwidth demands and latency challenges. Our **IQ** edge computing platform provides a smarter solution.

By distributing data capture and processing to the edge, you can optimize bandwidth and mitigate lags in decision making caused by latency—deriving more value from more data, more quickly, and without overburdening the network or replacing existing infrastructure.
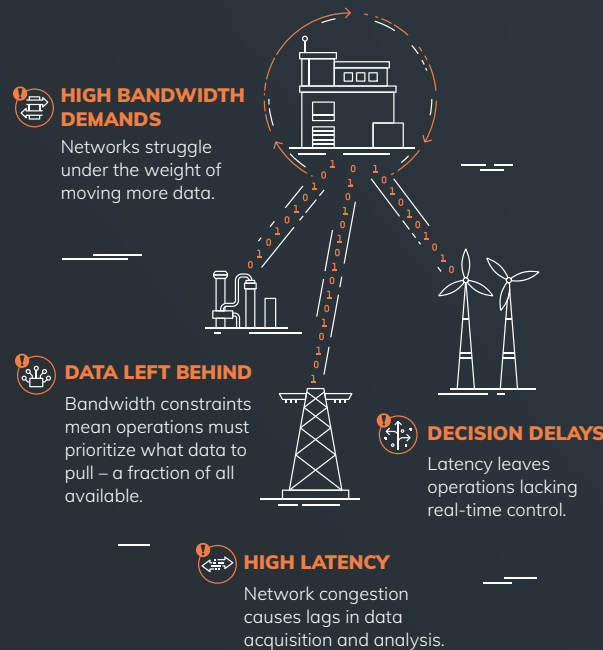
THE CURRENT WAY
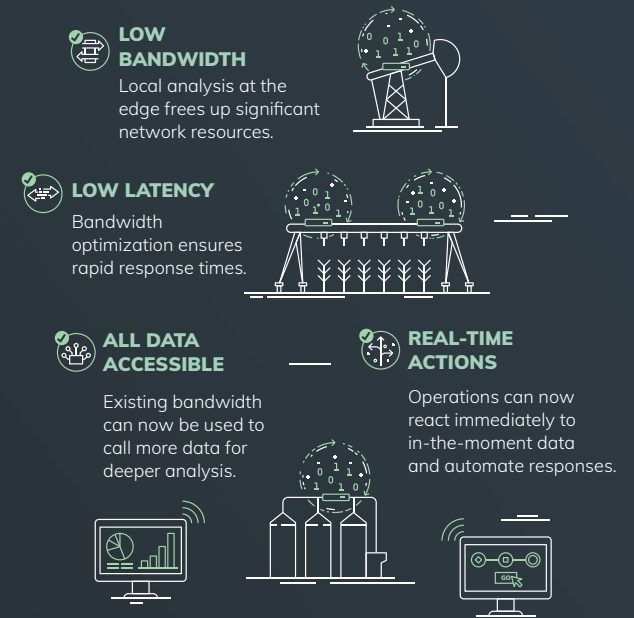
VS

THE IIoT WAY

Centralized Computing

Data from remote locations must traverse the entire network to reach the closet or the cloud for analysis.

Edge Computing

Processing is distributed to the edge of the network, where data is being generated in real time.

HIGH BANDWIDTH DEMANDS
Networks struggle under the weight of moving more data.

DATA LEFT BEHIND
Bandwidth constraints mean operations must prioritize what data to pull – a fraction of all available.

DECISION DELAYS
Latency leaves operations lacking real-time control.

HIGH LATENCY
Network congestion causes lags in data acquisition and analysis.

LOW BANDWIDTH
Local analysis at the edge frees up significant network resources.

LOW LATENCY
Bandwidth optimization ensures rapid response times.

ALL DATA ACCESSIBLE
Existing bandwidth can now be used to call more data for deeper analysis.

REAL-TIME ACTIONS
Operations can now react immediately to in-the-moment data and automate responses.

What makes our platform smarter?

FreeWave has taken our rugged OT products, designed for low-power operation across wide temperature ranges, and **infused them with IQ Application Environment,** an open source development platform to deploy and run applications in any Linux-compatible language.

This IQ is delivered through our Zum family of products, including the:

ZumIQ™ Edge Computer

- Includes ARM Cortex CPU
- 1 GB of RAM and 1 GB of storage
- Low-power, hardened solution
- Flexible to deploy in wired or wireless networks

ZumLink™ IQ Edge Intelligent Radio

- ZumIQ with connectivity built-in
- Single solution to deploy and connect edge applications
- Enables wireless communications in the unlicensed 900 MHz spectrum

When combined with FreeWave's edge sensing solutions, you can create a complete edge ecosystem to drive transformative gains.

FreeWave's wireless modular endpoints, managed by an integrated gateway, are easy to configure and enable data transmission not feasible with conduit.
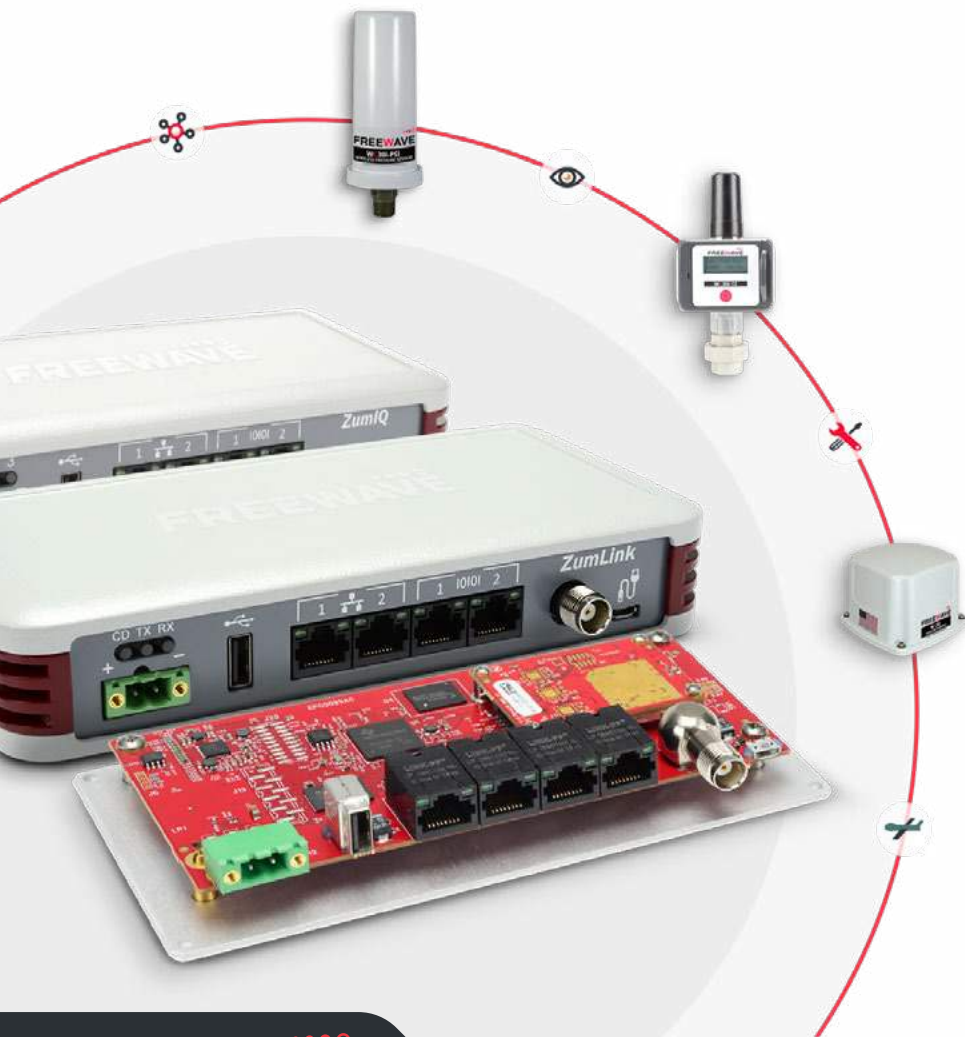
The Solution to Growing Network Pain Points

Extends the life of networks by 3 to 5 years for significant cost-savings

Enables IIoT solutions **without replacing** existing radios, controllers, or devices

Optimizes existing bandwidth—**up to 80% reduction**

Delivers an **open source Linux operating system**

Reduces latency by **processing on the edge**

Delivers a **low-power, ruggedized industrial** solution

Comes **C1D2-certified** at the enclosed or board-level

Provides for **serial and Ethernet interfaces**

Connects agnostically across frequencies and platforms: *ZigBee, Wi-Fi, LoRa, Bluetooth, Cellular*

Converts protocols like Modbus, MQTT, and DNP3

Get Cloud-Enabled

FreeWave's platform also provides a **turn-key solution to seamlessly extend Amazon Web Services (AWS) computing to the network edge,** allowing industrial devices to act locally on the data they generate while enabling you to leverage the cloud for management, analytics, and durable storage.

Now, you can unify data silos and enable rapid data-sharing across OT and IT functions for better problem-solving and decision-making.

Problems Solved

While the **IQ** edge computing platform has been deployed across industrial verticals and diverse environments, it consistently delivers the same results: **new operational value derived from real-time insights, edge automation, and predictive optimization.**

What's Enabled with Edge Computing:

✓ **Remote visualization,** monitoring & control

✓ **Machine learning** & predictive analytics

✓ **Edge to cloud** data distribution & management

✓ **Protocol conversion**

✓ **Latency & bandwidth** improvements

✓ IIoT edge **software integration**

Let's take a closer look at all the ways FreeWave's platform puts industrial data to work more efficiently.

PRECISION AGRICULTURE

More yield from fewer resources: that is the problem that farmers worldwide are looking to solve.

With FreeWave, farms can seamlessly deploy an industrial IoT (IIoT) solution across their remote environments. ZumIQ and ZumLink IQ easily integrate with legacy devices and are able to operate continuously with limited power consumption to run advanced analytics and automation applications at the rural edge.

The use of **automated equipment and agricultural robots** can **reduce agrochemical use by as much as**

90%.

—Machine Design, 2018
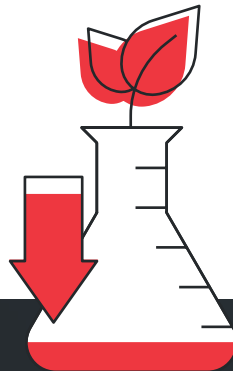
Center Pivot Irrigation Automation

Multiple Department User Access & Remote Control

Dashboard Analytics & Reporting

MQTT

TOWER

Z9-PE2 / ZIQ

10+ mile range

INTEGRATES WITH

- Wi-Fi
- LoRa
- Satellite
- Narrow Band
- LTE (4G/5G)
- Wired

— Ethernet

···· Long Range 900MHz

WIRELESS SENSORS

| Water Pressure | Arm Positioning | Water Flow | Weather | Water Usage | Location Positioning | Soil Moisture |

THE VALUE

- **Reduce water resources and manpower** via remote monitoring
- **Mitigate costs** of manual inspections
- **Enable real-time relay** of critical information like irrigation patterns, water pressure, and levels
- **Maximize crop yield and field productivity**

Enabling Smart Agriculture

INTEGRATES WITH

- Wi-Fi
- LoRa
- Satellite
- Narrow Band
- LTE (4G/5G)
- Wired

Ethernet

Long Range 900MHz

Wi-Fi Devices Onboard

Gateway + Wi-Fi Module + Z9-P2 / ZIQ

UAV

10+ mile range

Dashboard Analytics & Reporting

MQTT

TOWER

Z9-PE2 / ZIQ

UGV

WIRELESS SENSORS

Weather | Tire Pressure | CO$_2$ Levels | Location & Positioning | pH Level | Temperature | Soil Sensing

THE VALUE

- **Leverage drones** for efficient surveillance and monitoring functions
- **Support self-driving, semi-autonomous, and RTK-guided tractors**
- **Mitigate costs** of manual inspections
- **Reduce water usage and waste**
- **Maximize crop yield**

Monitoring the Rural Edge

Multiple User Access & Remote Control

Dashboard Analytics & Reporting

MQTT

TOWER

Rural broadband backhaul

Gateway +
Z9-PE2 / ZIQ

Z9-P2 / ZIQ

INTEGRATES WITH

- Wi-Fi
- LoRa
- Satellite
- Narrow Band
- LTE (4G/5G)
- Wired

Ethernet

Long Range 900MHz

Backhaul

WIRELESS SENSORS

Location & Positioning	Battery Level	Soil Moisture	Yield Monitoring	Soil Acidity	Herd Monitoring
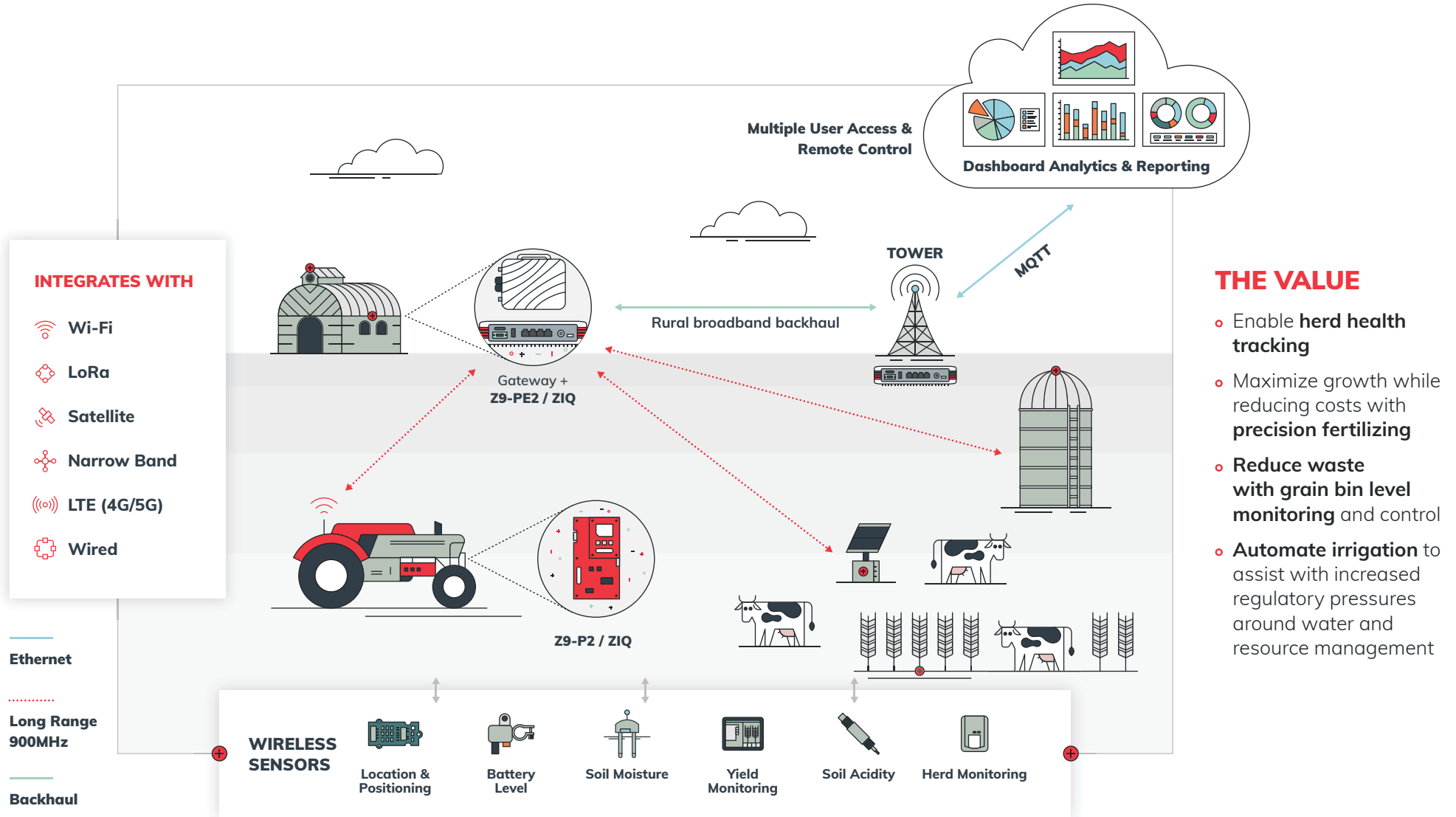
THE VALUE

- Enable **herd health tracking**
- Maximize growth while reducing costs with **precision fertilizing**
- **Reduce waste with grain bin level monitoring** and control
- **Automate irrigation** to assist with increased regulatory pressures around water and resource management
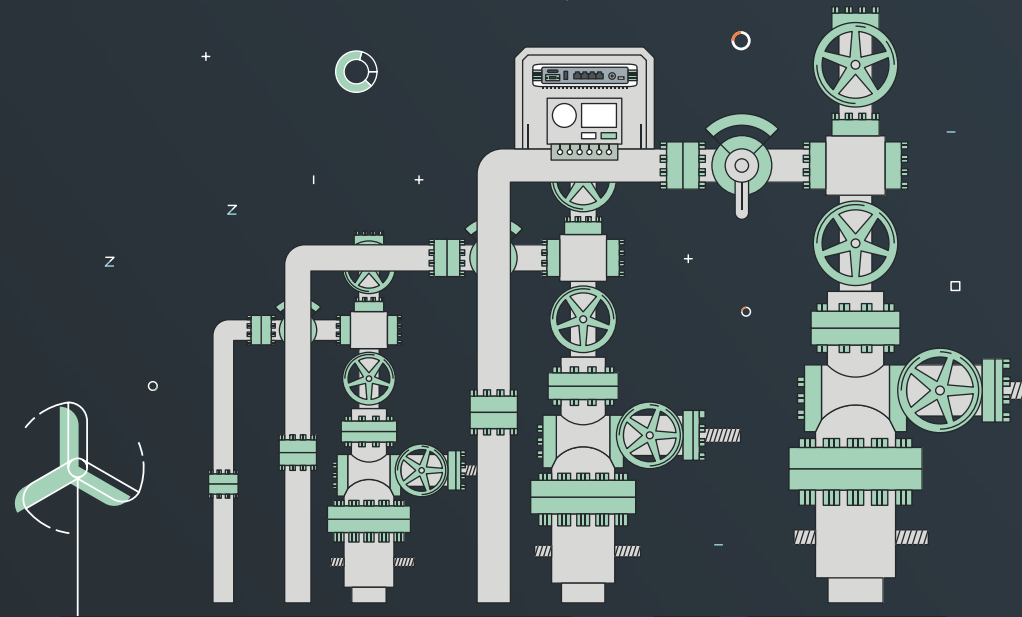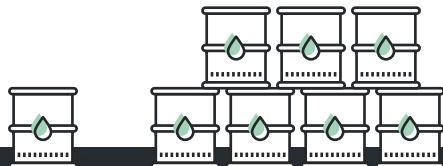
ENERGY

Oil & gas and other energy operations are deploying smart devices to digitize operations. The problem is that much of the new data they generate gets left stranded in the field, too much for the network to transport.

FreeWave enables energy leaders to capture the full value of new IIoT devices and applications by allowing data to be processed as close to the source as possible. With edge computing, operators can extract more data from the same devices—even legacy PLCs and RTUs—and deliver it all to the cloud for immediate analysis and action.

With oil & gas companies today **using less than 1%** of the data they have available, the **production potential of their assets is not being maximized.** Industry-wide, this shortfall represents around

10M barrels per day.

—McKinsey, 2017

Well & Pipeline Gas Measurement

Multiple Department User Access & Remote Control

Dashboard Analytics & Reporting

MQTT

TOWER

Z9-PE2 / ZIQ

10+ mile range

INTEGRATES WITH

- Wi-Fi
- LoRa
- Satellite
- Narrow Band
- LTE (4G/5G)
- Wired

— Ethernet

········· Long Range 900MHz

WIRELESS SENSORS

- Flow Rate
- Pressure
- Battery Level
- Vibration
- Segment Volume
- HCDP Measurement
- Remote Surveillance

THE VALUE

- **Mitigate need for manual inspections** and truck rolls
- **Reduce equipment costs** and downtime via predictive maintenance
- **Automate segment volume reporting** with real-time values
- **Reduce energy costs**
- **Maximize production;** streamline operational efficiencies
- **Operate greener**

Real-Time Remote Monitoring

Multiple Department User Access & Remote Control

Dashboard App

Remote Support Anytime, Anywhere

CCTV

PLC

RTSP – 10+ mile range

Modbus TCP

MQTT

SMART METER

Modbus RTU

TOWER

Z9-PE2 / ZIQ

INTEGRATES WITH

- Wi-Fi
- LoRa
- Satellite
- Narrow Band
- LTE (4G/5G)
- Wired

Ethernet

Long Range 900MHz

WIRELESS SENSORS

- Vibration & Tilt
- Temperature
- Pressure
- Flow Rate
- Water Injection Monitoring
- Valve Controller Monitoring

THE VALUE

- **Modernize field operations**
- **Ensure system uptime**
- **Mitigate costs** of manual inspections
- **Reduce water usage** and waste
- **Ensure security** of remote assets
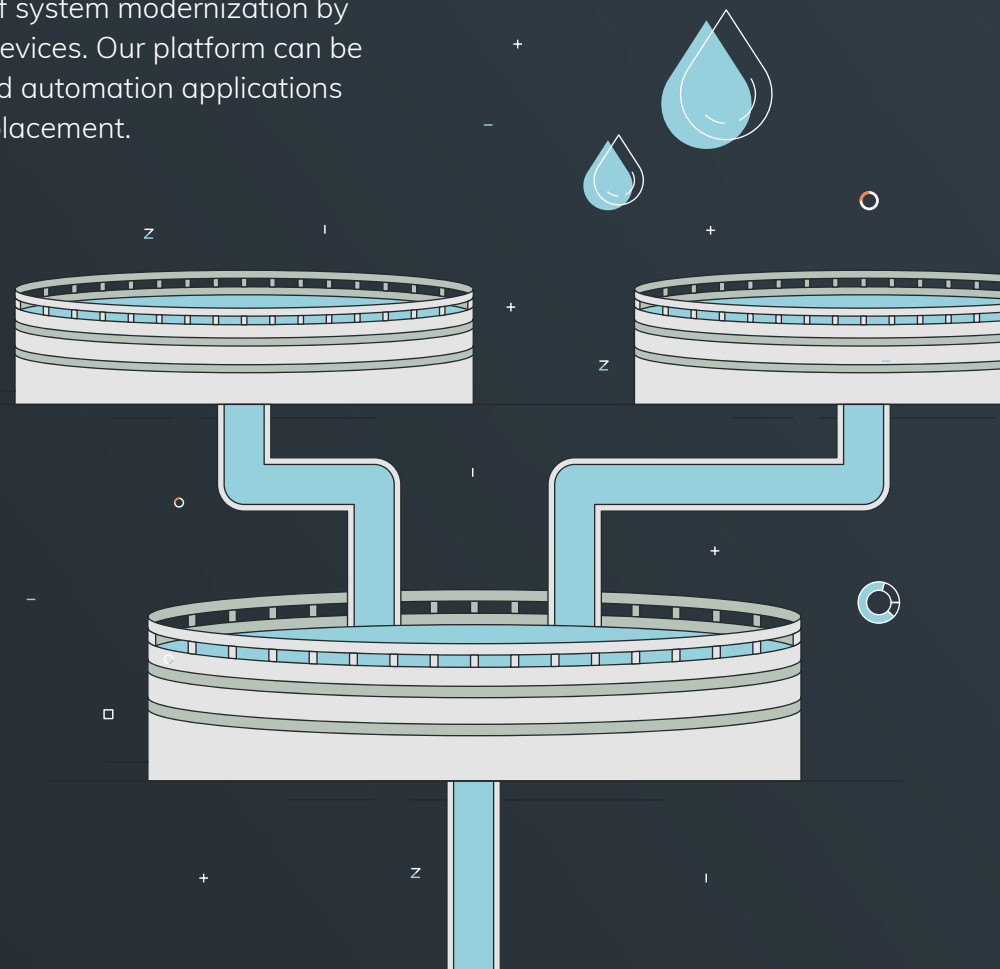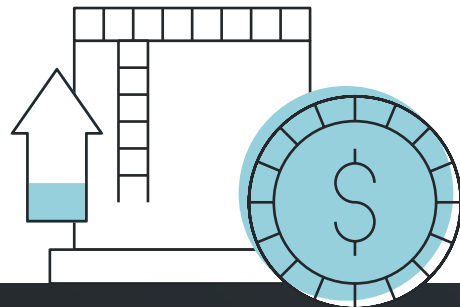- **Automate reporting** and compliance

FREEWAVE

WATER & WASTEWATER

How can water and wastewater operations **meet rising energy conservation and regulatory demands** without completely overhauling their legacy infrastructure?

FreeWave helps water treatment and distribution plants solve the problem of system modernization by enabling them to immediately get more data from their existing assets and devices. Our platform can be deployed alongside PLCs and RTUs in the field to run advanced analytics and automation applications at the pump-, tank-, and station-level—at a fraction of the cost of system replacement.

As much as

30% of water utility OPEX

can be immediately **improved with dynamic and real-time system monitoring.**

—Bluefield Research, 2017

Smart Water Management

Multiple Department User Access & Remote Control

Dashboard Analytics & Reporting

MQTT

TOWER

Z9-PE2 / ZIQ

10+ mile range

INTEGRATES WITH

- Wi-Fi
- LoRa
- Satellite
- Narrow Band
- LTE (4G/5G)
- Wired

Ethernet

Long Range 900MHz

THE VALUE

- Modernize field operations
- Ensure system uptime
- Enable predictive maintenance
- Mitigate costs of manual inspections
- Reduce water usage and waste
- Automate compliance reporting

WIRELESS SENSORS

| pH Level | Battery Condition | Water Flow | Water Pressure | Fan Control | Charging Status |

Remote Water Meter Reading

Multiple Department User Access & Remote Control

Ignition!

Distributor & Engine Modules

INTEGRATES WITH

- Wi-Fi
- LoRa
- Satellite
- Narrow Band
- LTE (4G/5G)
- Wired

Ethernet

Long Range 900MHz

IgnitionEDGE

MQTT

Modbus RTU

TOWER

IgnitionEDGE

Z9-PE2 / ZIQ

THE VALUE

- **Detect system issues** such as leaks in realtime
- **Mitigate costs** of manual inspections
- **Reduce water usage** and waste
- **Enable easy access and sharing** of reports across departments
- **Automate compliance reporting**

GAL CFT AF M³
88888.8.8.8
GPM
L/S
M³/H
CFS
88.8.8

E-REGISTER READINGS

| Volume | Flow Rate | Pressure | Water Injection Monitoring | Battery Level | Leakage Detection |

SMART CITIES

As cities grow, so too do their problems related to infrastructure management, energy efficiency, and ensuring public safety.

With FreeWave's **IQ** platform, cities and municipalities can address these challenges in a smart, automated manner. With edge connectivity, edge sensing, and edge computing combined, we connect multiple stakeholders to real-time data from distributed assets across the city, supporting automation, remote control, and robust analytics for better decision-making.

A recent global study revealed that of **cities deploying smart environmental and energy initiatives:**

45%
are improving citizen health
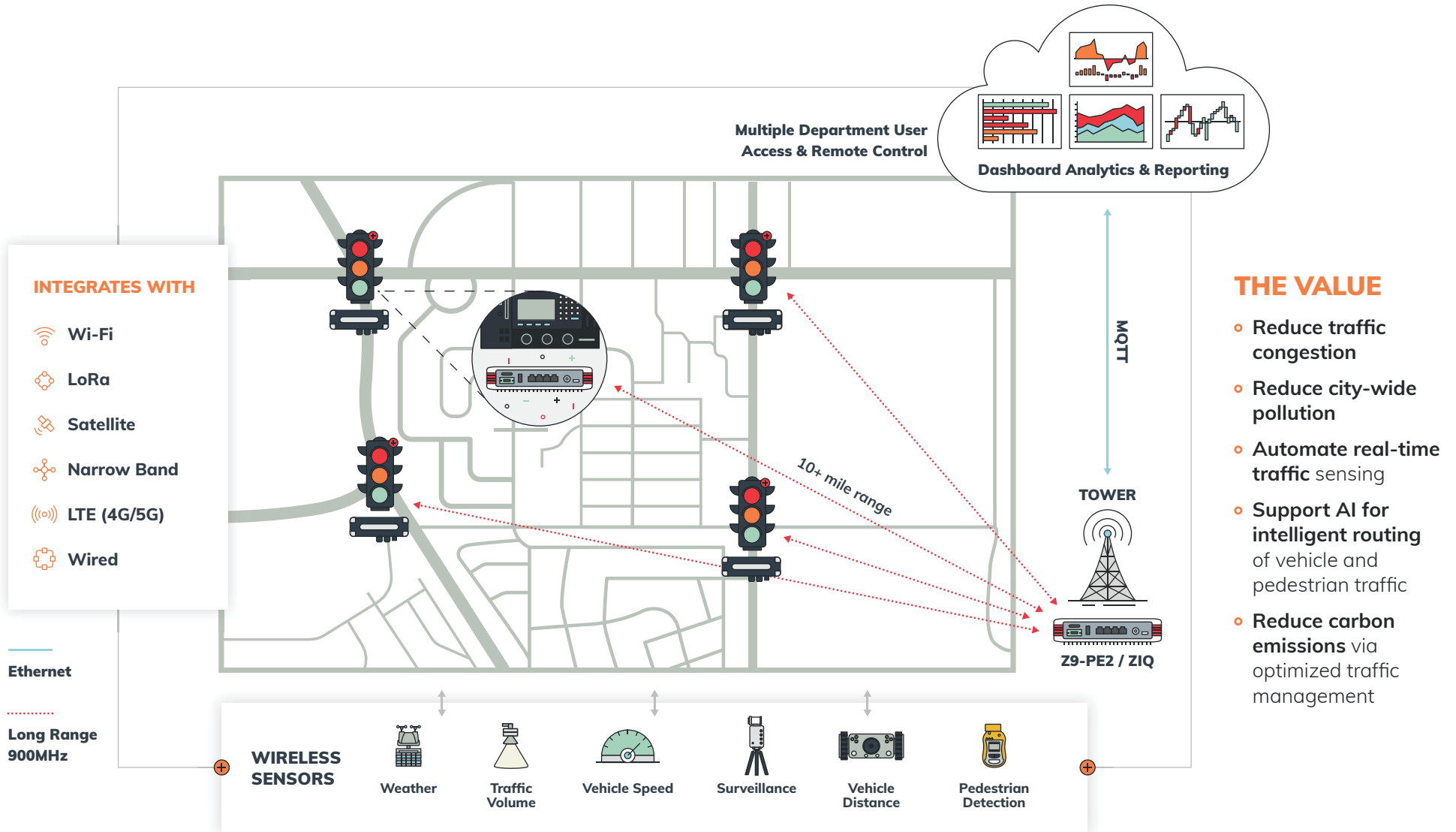
44%
are reducing pollution

43%
are stabilizing energy prices
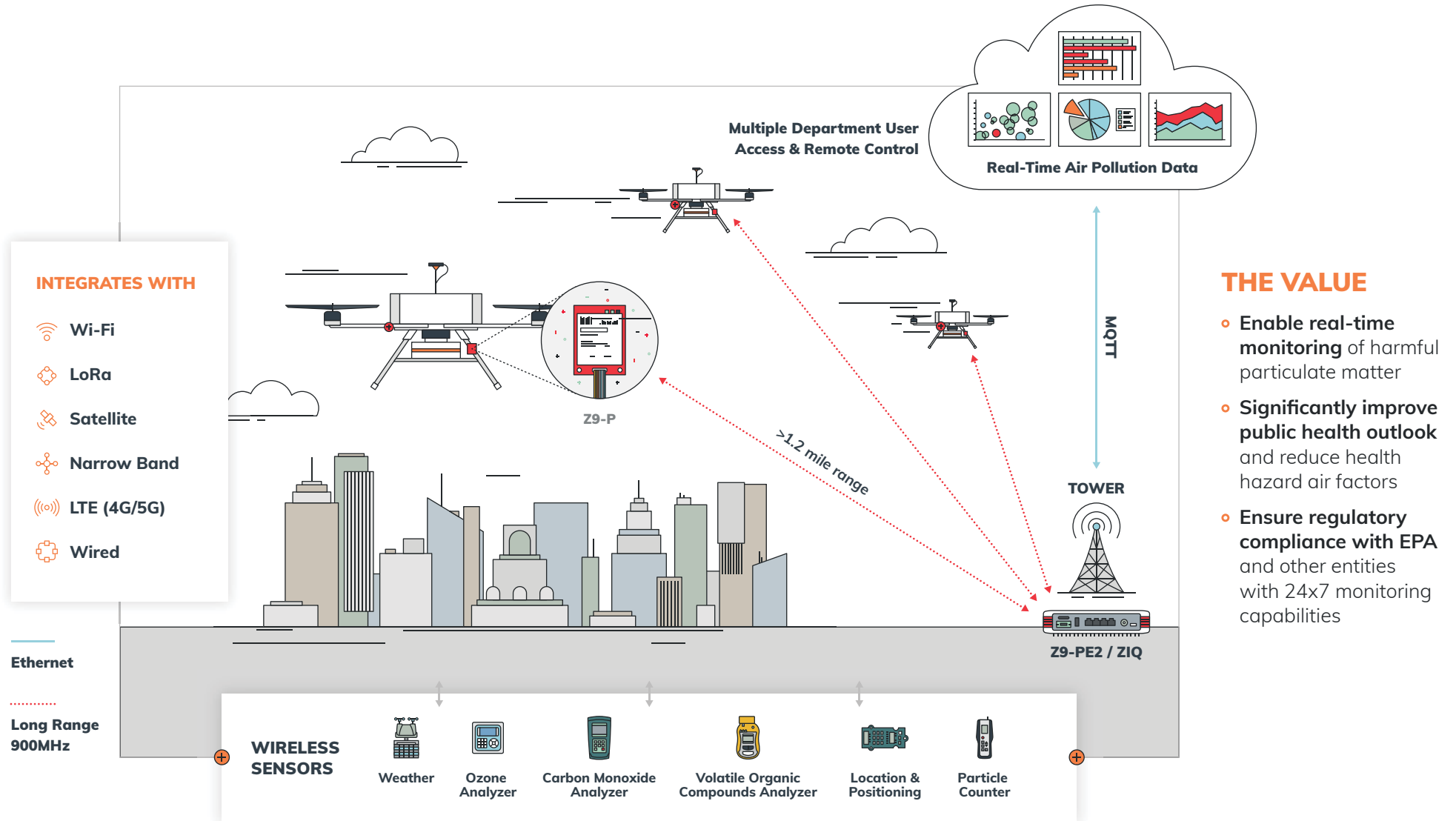
—ESI ThoughtLab, 2019

Smart Signaling Systems

Multiple Department User Access & Remote Control

Dashboard Analytics & Reporting

MQTT

INTEGRATES WITH

- 📶 Wi-Fi
- ◇ LoRa
- 📡 Satellite
- Narrow Band
- (((•))) LTE (4G/5G)
- Wired

— Ethernet

····· Long Range 900MHz

10+ mile range

TOWER

Z9-PE2 / ZIQ

THE VALUE

- ○ **Reduce traffic congestion**
- ○ **Reduce city-wide pollution**
- ○ **Automate real-time traffic** sensing
- ○ **Support AI for intelligent routing** of vehicle and pedestrian traffic
- ○ **Reduce carbon emissions** via optimized traffic management

WIRELESS SENSORS

| Weather | Traffic Volume | Vehicle Speed | Surveillance | Vehicle Distance | Pedestrian Detection |

Real-Time Air Pollution Monitoring

Multiple Department User Access & Remote Control

Real-Time Air Pollution Data

INTEGRATES WITH

- Wi-Fi
- LoRa
- Satellite
- Narrow Band
- LTE (4G/5G)
- Wired

Z9-P

MQTT

TOWER

>1.2 mile range

Z9-PE2 / ZIQ

— Ethernet

···· Long Range 900MHz

WIRELESS SENSORS

| Weather | Ozone Analyzer | Carbon Monoxide Analyzer | Volatile Organic Compounds Analyzer | Location & Positioning | Particle Counter |

THE VALUE

- **Enable real-time monitoring** of harmful particulate matter

- **Significantly improve public health outlook** and reduce health hazard air factors

- **Ensure regulatory compliance with EPA** and other entities with 24x7 monitoring capabilities
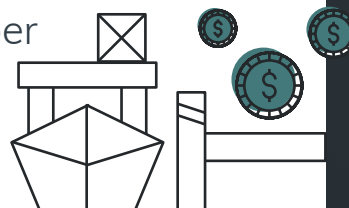
PORTS

To solve the problem of remaining efficient and competitive in a real-time world, ports must modernize the technologies they use to move, track, and monitor cargo.
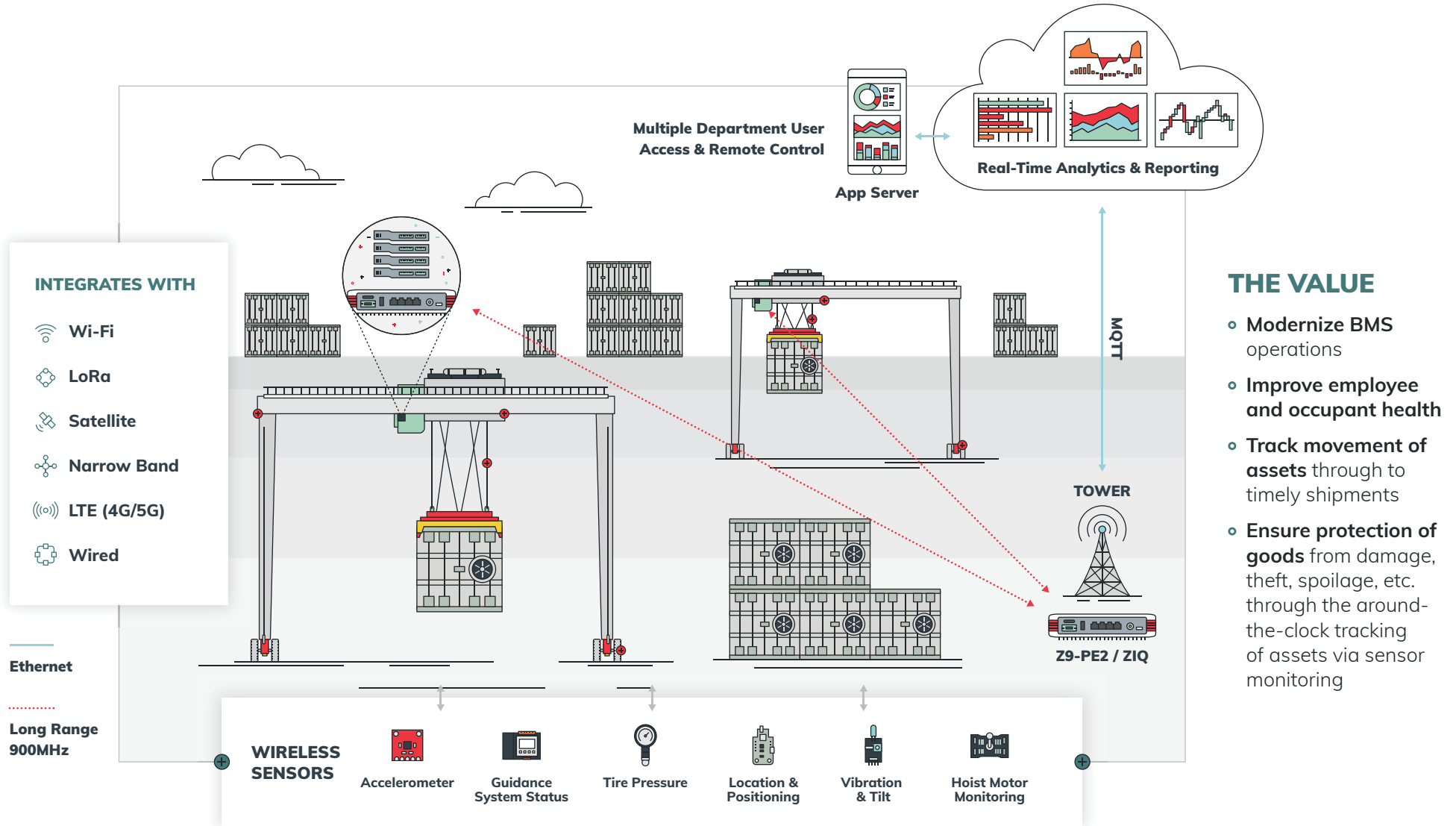
FreeWave's ruggedized, low-power platform is made to operate continuously in the harsh portside environment and integrates seamlessly with legacy devices to enable a true IIoT implementation, powering applications for real-time asset tracking, remote condition monitoring, autonomy, and more.

Technologies that enable shipping companies and the port to **save even 1 hour of berthing time** can amount to almost **$80,000 in savings** for ship operators, and enable the port to increase the number of ships docked per day.
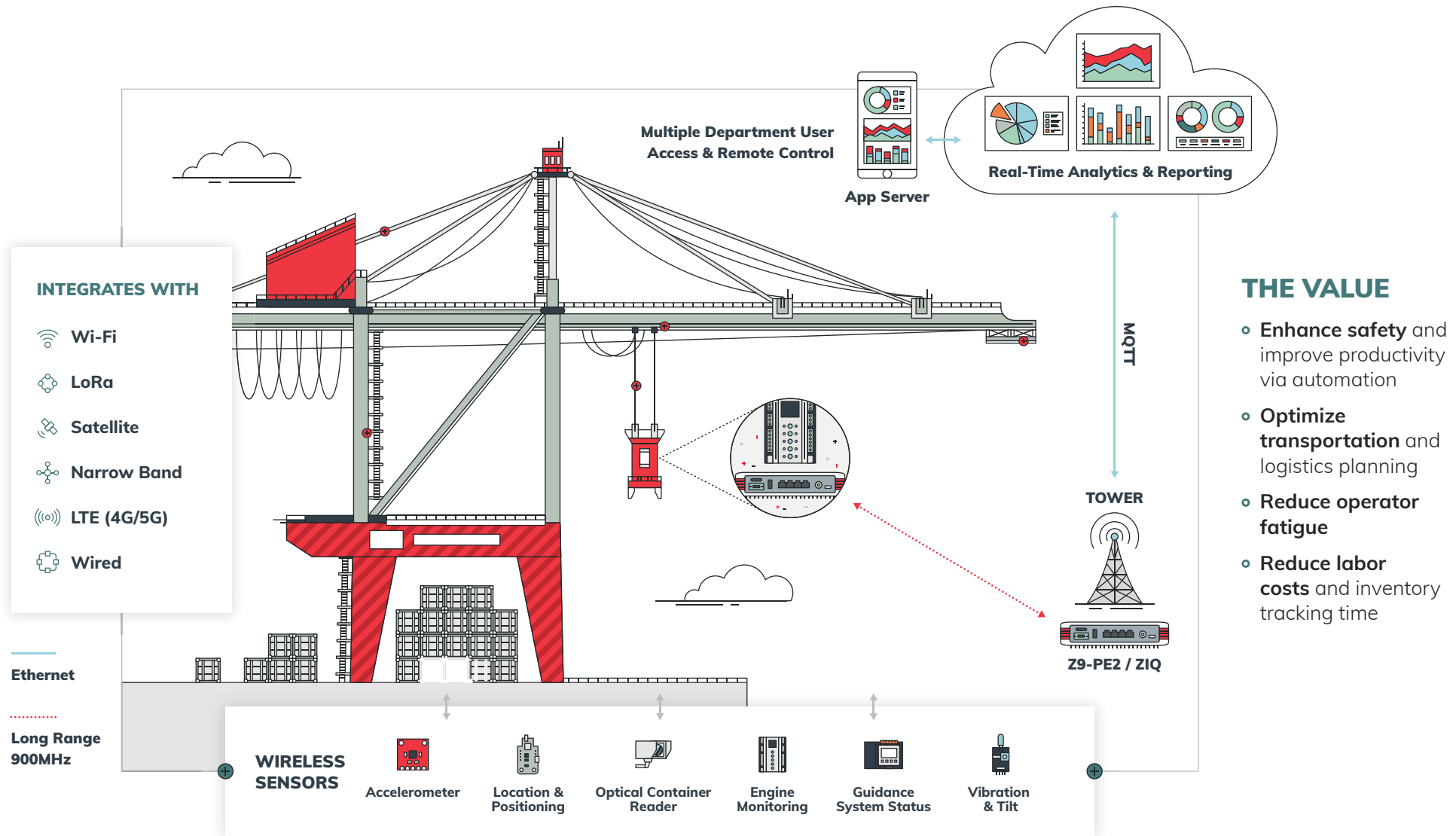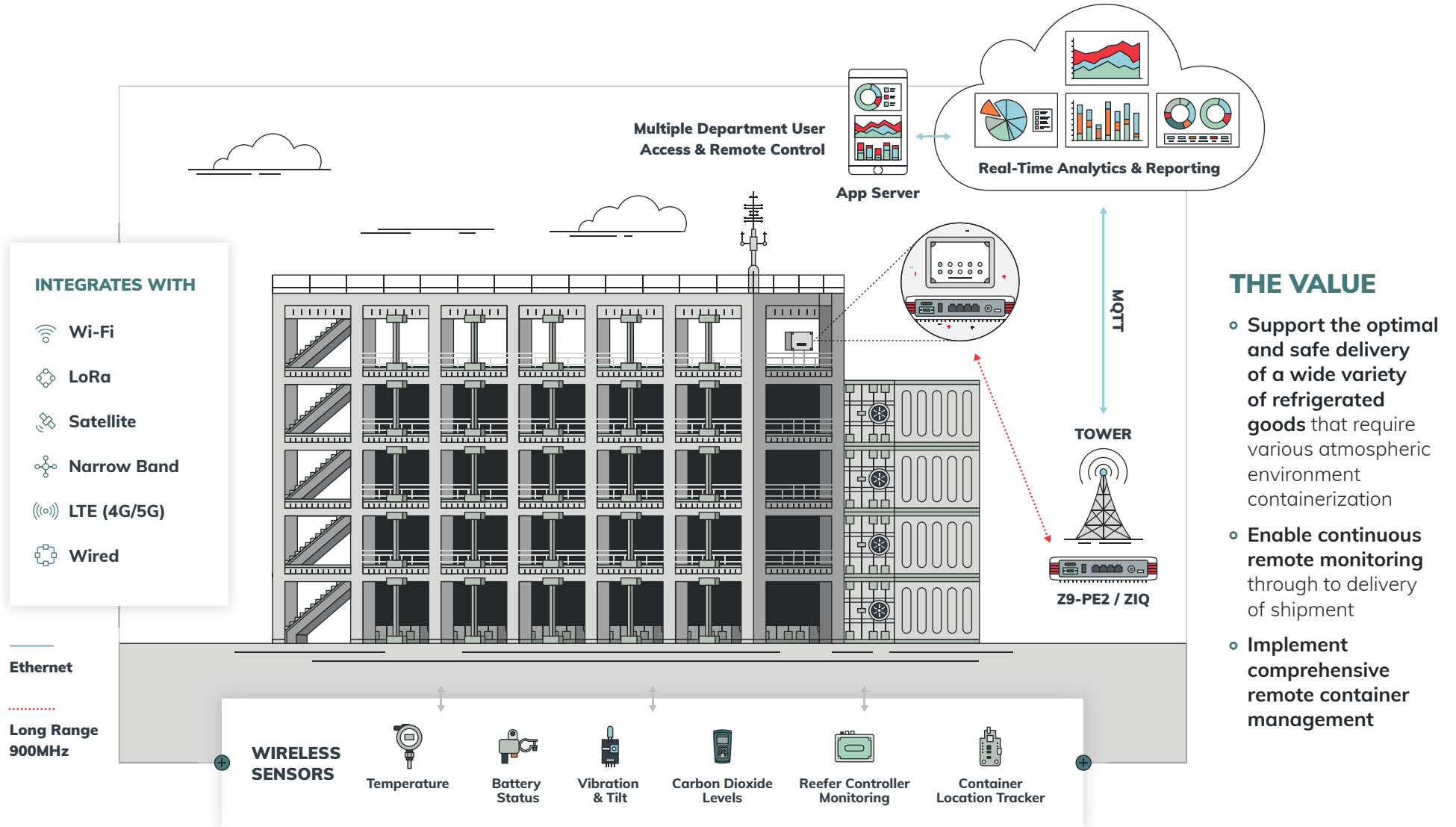
—IBM, 2018

Hoist & Trolley Management

Multiple Department User
Access & Remote Control

App Server

Real-Time Analytics & Reporting

MQTT

INTEGRATES WITH

- Wi-Fi
- LoRa
- Satellite
- Narrow Band
- LTE (4G/5G)
- Wired

Ethernet

Long Range
900MHz

TOWER

Z9-PE2 / ZIQ

**WIRELESS
SENSORS**

Accelerometer | Guidance System Status | Tire Pressure | Location & Positioning | Vibration & Tilt | Hoist Motor Monitoring

THE VALUE

- Modernize BMS operations
- Improve employee and occupant health
- Track movement of assets through to timely shipments
- Ensure protection of goods from damage, theft, spoilage, etc. through the around-the-clock tracking of assets via sensor monitoring

Crane Automation & Control

Multiple Department User Access & Remote Control

App Server

Real-Time Analytics & Reporting

MQTT

TOWER

Z9-PE2 / ZIQ

INTEGRATES WITH

- Wi-Fi
- LoRa
- Satellite
- Narrow Band
- LTE (4G/5G)
- Wired

Ethernet

Long Range 900MHz

THE VALUE

- **Enhance safety** and improve productivity via automation
- **Optimize transportation** and logistics planning
- **Reduce operator fatigue**
- **Reduce labor costs** and inventory tracking time

WIRELESS SENSORS

| Accelerometer | Location & Positioning | Optical Container Reader | Engine Monitoring | Guidance System Status | Vibration & Tilt |

Refrigerated Container Management

Multiple Department User Access & Remote Control

App Server

Real-Time Analytics & Reporting

MQTT

TOWER

Z9-PE2 / ZIQ

INTEGRATES WITH

- Wi-Fi
- LoRa
- Satellite
- Narrow Band
- LTE (4G/5G)
- Wired

— Ethernet

···· Long Range 900MHz

WIRELESS SENSORS

| Temperature | Battery Status | Vibration & Tilt | Carbon Dioxide Levels | Reefer Controller Monitoring | Container Location Tracker |

THE VALUE

- **Support the optimal and safe delivery of a wide variety of refrigerated goods** that require various atmospheric environment containerization

- **Enable continuous remote monitoring** through to delivery of shipment

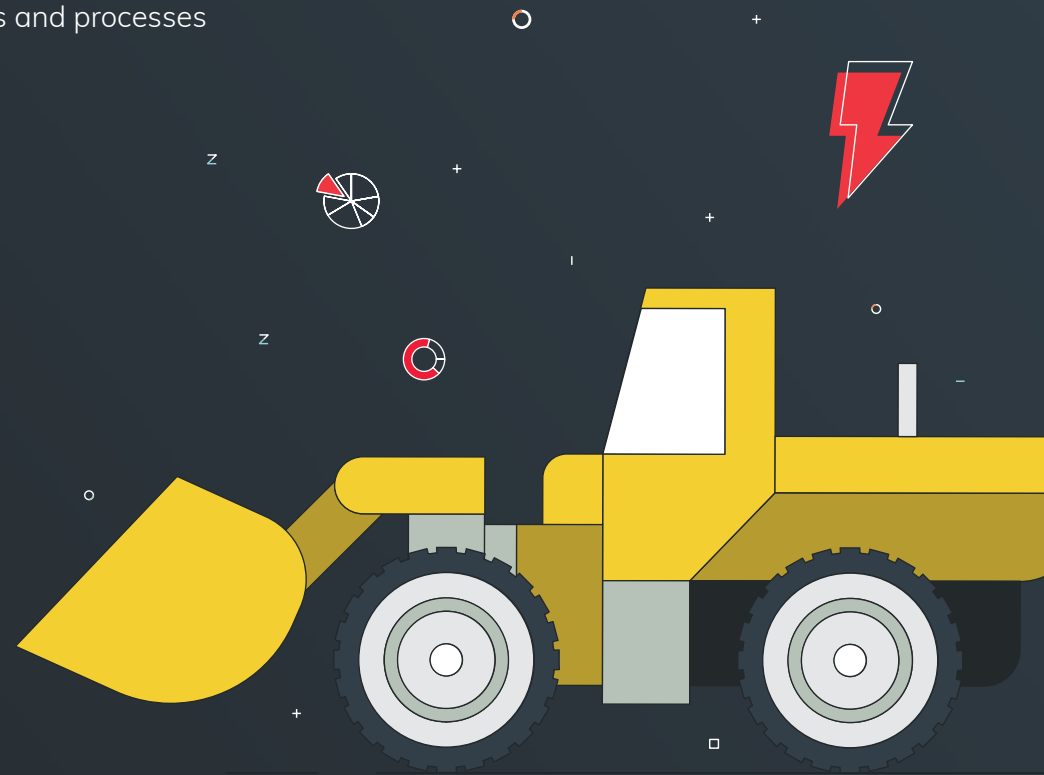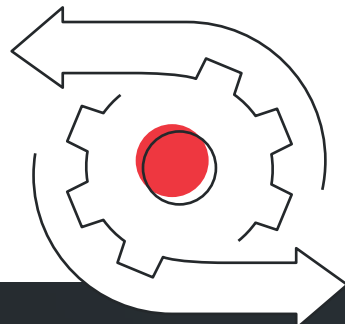- **Implement comprehensive remote container management**

OTHER APPLICATIONS

With deployments in over 32 countries, **FreeWave's products are leveraged across diverse verticals to solve industry-specific problems** in ways that enable smarter actions, significant efficiency gains, and immediate cost savings.
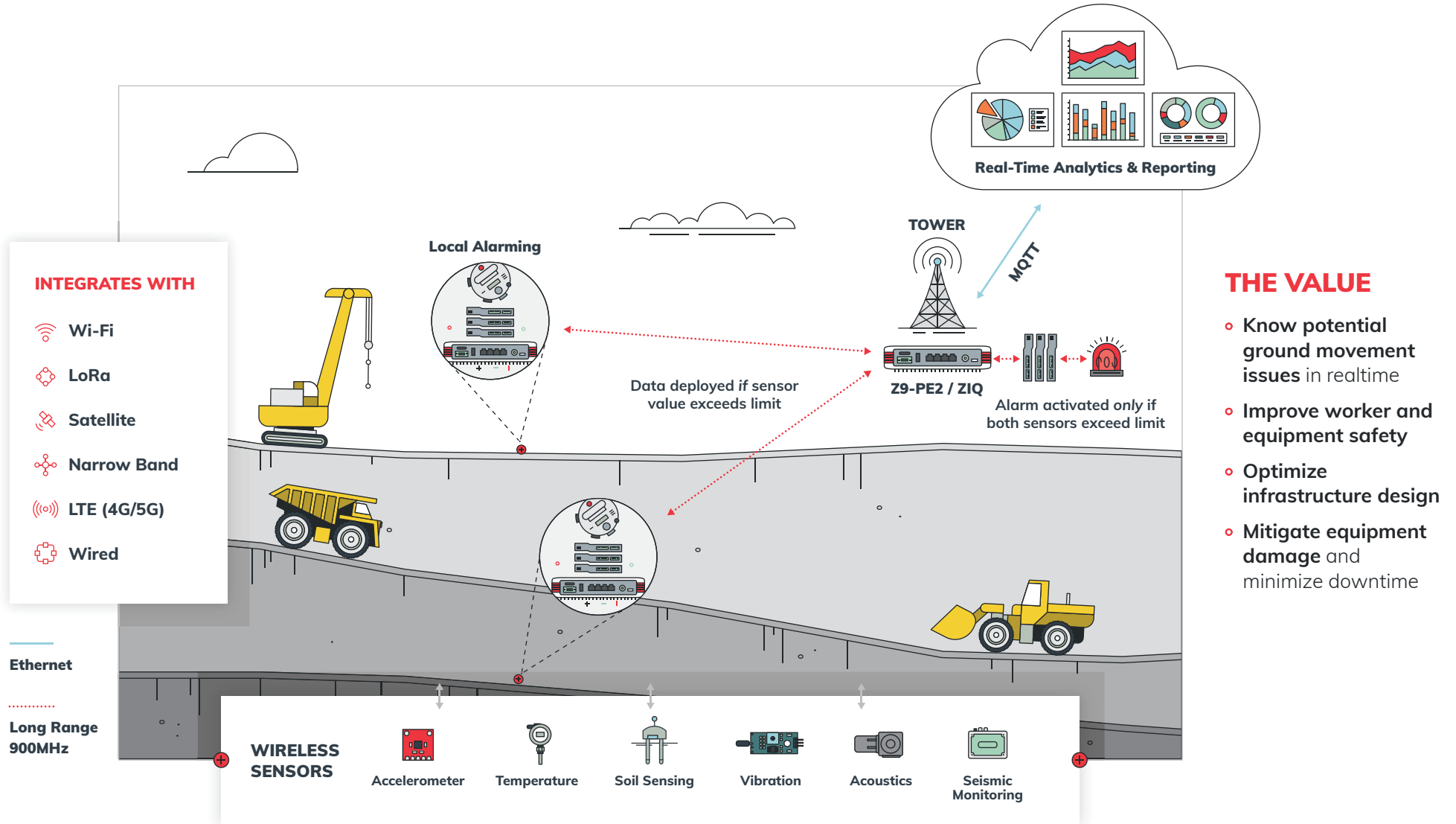
Any enterprise seeking to connect, control, and optimize remote machines and processes will benefit from the **IQ** that FreeWave's platform brings to operations.

By 2022,
75% of enterprise-generated data
will be created and processed **outside** of a traditional centralized data center.
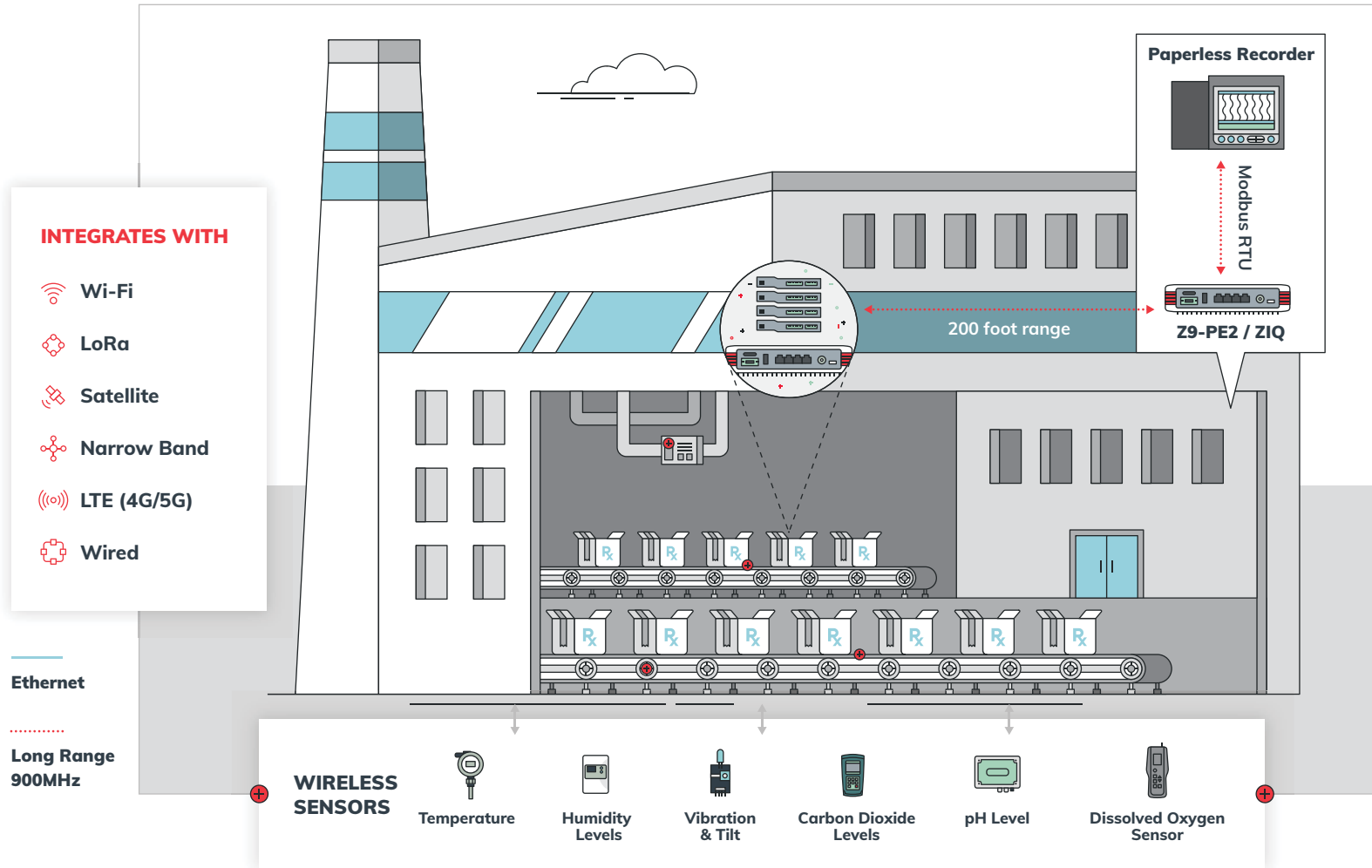
—Gartner, 2018

Earth Movement Monitoring

Real-Time Analytics & Reporting

Local Alarming

TOWER

MQTT

Z9-PE2 / ZIQ

Data deployed *if* sensor
value exceeds limit

Alarm activated only if
both sensors exceed limit

INTEGRATES WITH

- Wi-Fi
- LoRa
- Satellite
- Narrow Band
- LTE (4G/5G)
- Wired

Ethernet

Long Range
900MHz

**WIRELESS
SENSORS**

Accelerometer Temperature Soil Sensing Vibration Acoustics Seismic Monitoring

THE VALUE

- **Know potential ground movement issues** in realtime
- **Improve worker and equipment safety**
- **Optimize infrastructure design**
- **Mitigate equipment damage** and minimize downtime

Pharmaceutical Manufacturing

INTEGRATES WITH

- Wi-Fi
- LoRa
- Satellite
- Narrow Band
- LTE (4G/5G)
- Wired

Ethernet

Long Range 900MHz

Paperless Recorder

Modbus RTU

200 foot range

Z9-PE2 / ZIQ

WIRELESS SENSORS

- Temperature
- Humidity Levels
- Vibration & Tilt
- Carbon Dioxide Levels
- pH Level
- Dissolved Oxygen Sensor

THE VALUE

- **Mitigate pharmaceutical drug loss** due to supply chain deficiencies
- **Improve consumer and patient safety** with trackable and effective monitoring of pharmaceuticals from manufacturing to destination
- **Use analytics-enabled data management** to benefit the entire pharma supply chain

Smart Operations Enabled

To achieve transformative operational optimization, you need data visibility, but that is only part of the battle. You also need to ensure that every relevant stakeholder has the ability to access, assess, and act on that data too.

FreeWave gives you the power to do it all, delivering a complete, cloud-enabled edge ecosystem.

Designed to build upon and enhance existing infrastructure, our **IQ** platform immediately provides expanded capabilities for high-fidelity industrial data capture, analysis, control, and automation. Readily scalable as edge computing needs evolve, it provides a future-ready solution to solve today's pressing operational problems, and to capitalize on future opportunities that come with a smart edge.

Get started with FreeWave.

Become an authorized FreeWave partner and start solving your customers' problems today. **Click to download our Partner Application.**

FREEWAVE

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