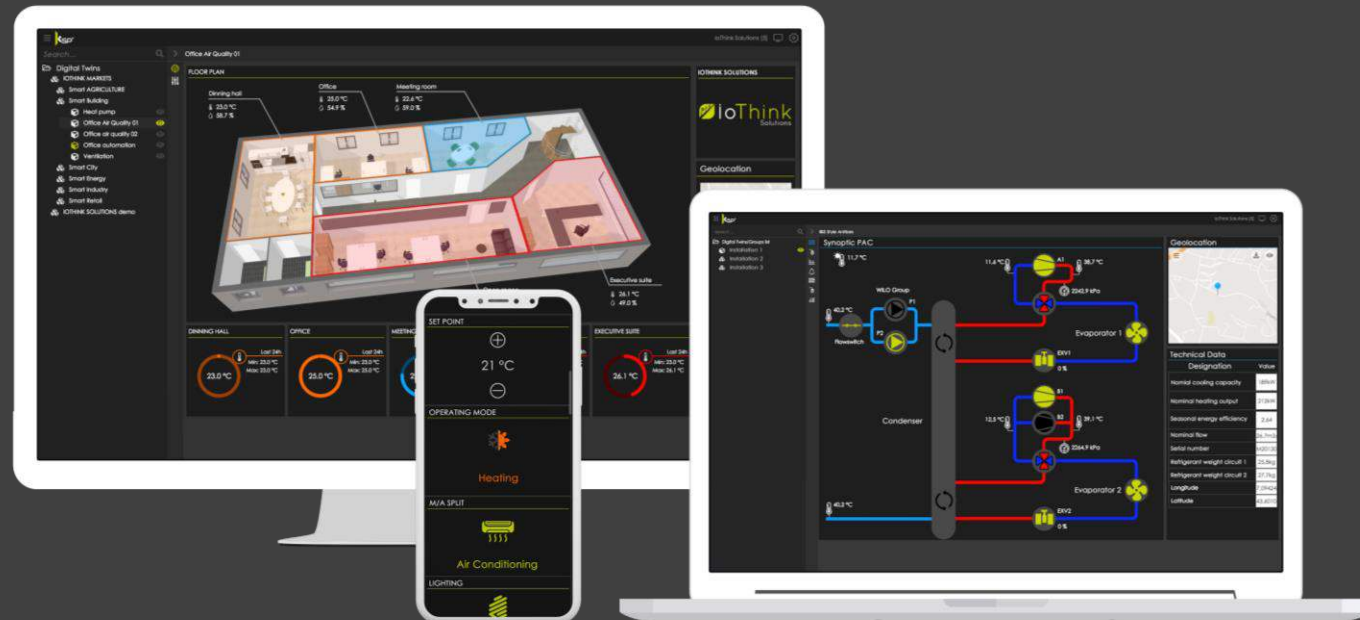




## “KHEIRON IoT Suite”

Monitor & control your devices,  
analyze your data with  
1 single platform for all  
your use cases

Powered by



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[info@iothink-solutions.com](mailto:info@iothink-solutions.com)

### Websites:

[www.iothink-solutions.com](http://www.iothink-solutions.com)

[www.kheiron-sp.io](http://www.kheiron-sp.io)

## ABOUT US:

- French company founded in 2016, based in Nice (France)
- Strong experience in **Industry, Energy, HVAC** with patents in Energy Management
- **International team**, 7 spoken languages (FR, IT, PT, ESP, EN, RUS, UKR) to reach anybody
- +17 distributors worldwide
- 14 collaborators



## VALUE PROPOSITION:

- IoT pain points:



TIME-TO-MARKET



INTEROPERABILITY



SCALABILITY



COST



SECURITY



SKILLS

→ **KHEIRON IoT Suite** : Design tool (IDE = IoT ToolBox), IoT platform, Mobile App, in White Label

→ For **Smart Building, Smart City, Smart Industry, Smart Energy, Smart Retail et Smart Agriculture...**

## KEY FIGURES:

**1500+**

Use cases

**25.000+**

Devices/machines

**650+**

Decoded devices

**10.000+**

Users

**70+**

White labeled

## ALL-IN-ONE MONITORING SOLUTION

### 1<sup>st</sup> step > Design



Your first IoT IDE\*  
> Mockup  
> Proof of Concept  
> Final use cases

Access to:  
> Public libraries  
> Private libraries

### KHEIRON Studio

### 2<sup>nd</sup> step > Deploy, Monitor, Control, Analyze



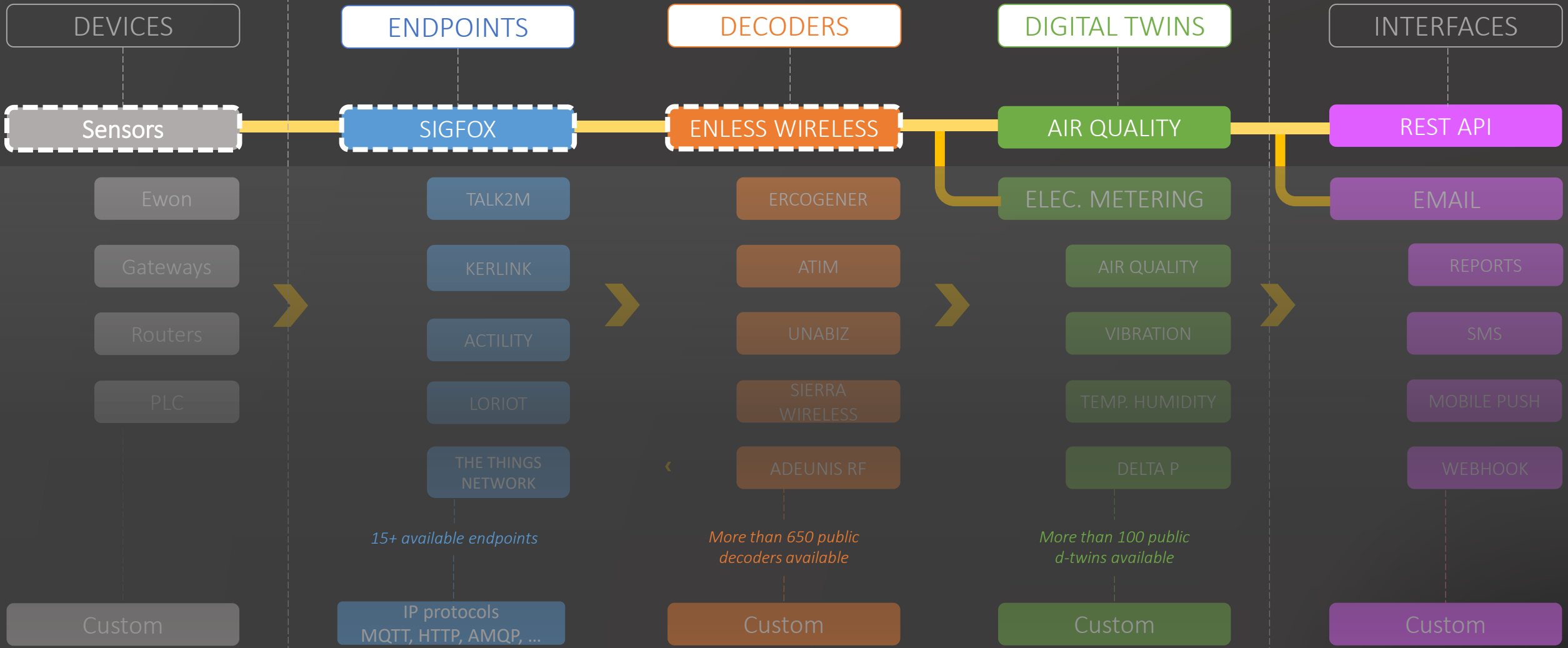
1 single platform to:  
> Deploy your devices  
> Deploy your use cases  
> Monitor your fleet  
> Control your devices  
> Analyze your data

### KHEIRON Service Platform

\*IDE = Integrated Development Environment

# Our solution > *Interoperability / Easy to deploy*

## Deploy your end-to-end solution in 3 steps KSP®



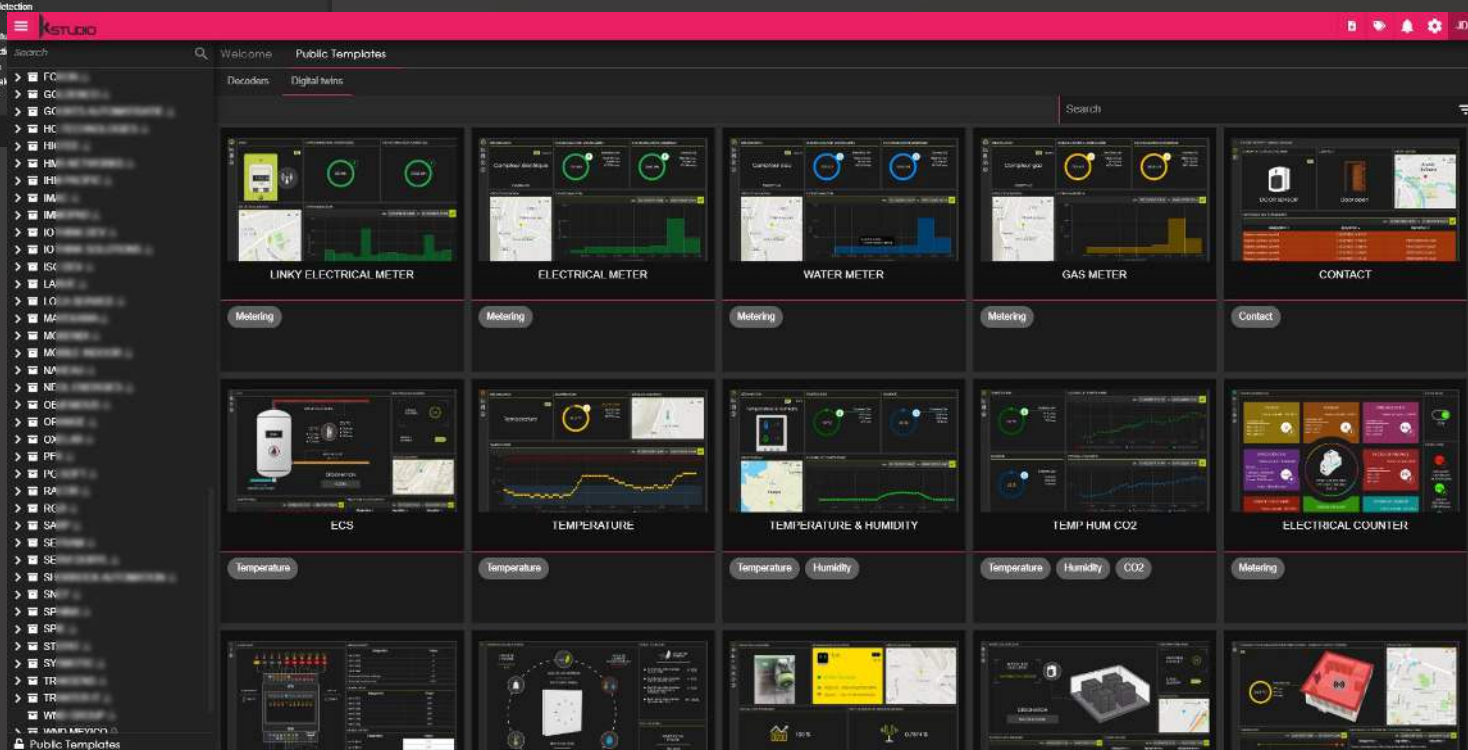
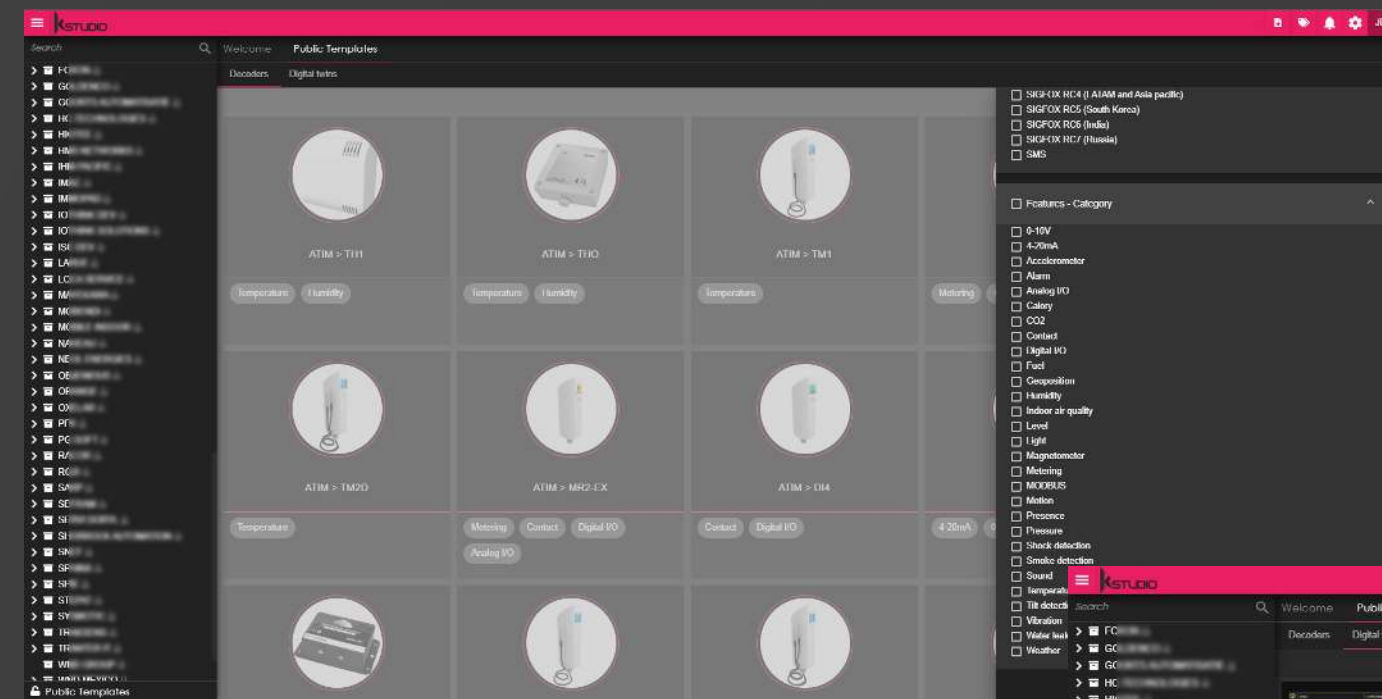


## Devices library:

- Filter by brand, connectivity, feature
- Find you device according to your need
- Add your custom device on your own
- Online JavaScript & C# editor
- **650+ LPWAN devices and gateways**

## Use cases library:

- **100+ on-the-shelves use cases**
- Design your custom and private library
- Toolbox to design/edit your dashboard
- Drag & drop feature
- No coding skills needed



# Our solution > Your IoT platform and Mobile App under your own brand

**Your domain name**

**Your logo**

**Your Landing Page  
Your colors**

**Your Terms of Use  
Your emails**

White labeled IoT platform to:

- Monitor your fleet
- Control your devices
- Analyze your data

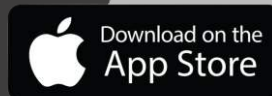
Make IoT Simple

Conditions Générales d'Utilisation  
Contactez-nous  
© 2020 ioThink Solutions

ioThink Solutions



Some examples:



## FOR WHO?



### DEVICE MAKERS

*Startup or medium-sized companies*

Presence,  
Pulse,  
Smoke detector,  
I/O modules,  
Soil moisture,  
Air quality,  
...



### MACHINE BUILDERS

Power Generators,  
Heat pumps,  
Chillers,  
Boilers,  
Waste compactors,  
Fridges,  
...



### SERVICE PROVIDERS

Facility Managers,  
Consultants,  
...



### INTEGRATORS

System integrators,  
Automation technicians,  
Installers,  
...



### NETWORK OPERATORS

Cellular telco  
LPWAN operators  
...



## WHAT FOR?

### Common needs:

To market new recurring services  
White label (own brand)  
Multi-tenant

### Specific needs:

- For all their devices
- Public use cases (library)
- Multilingual

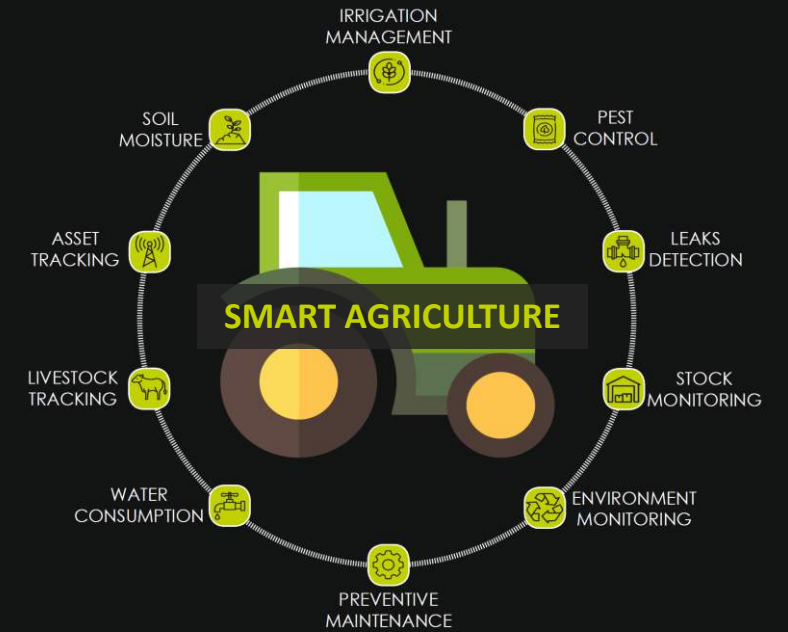
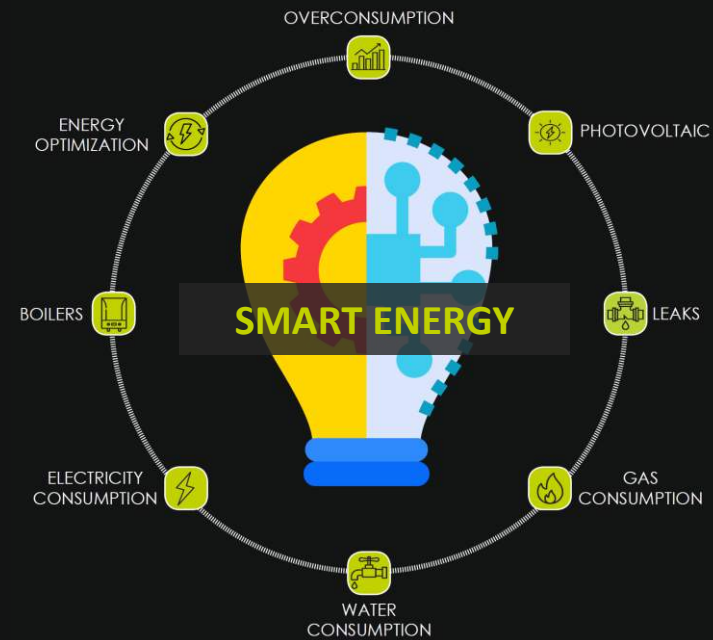
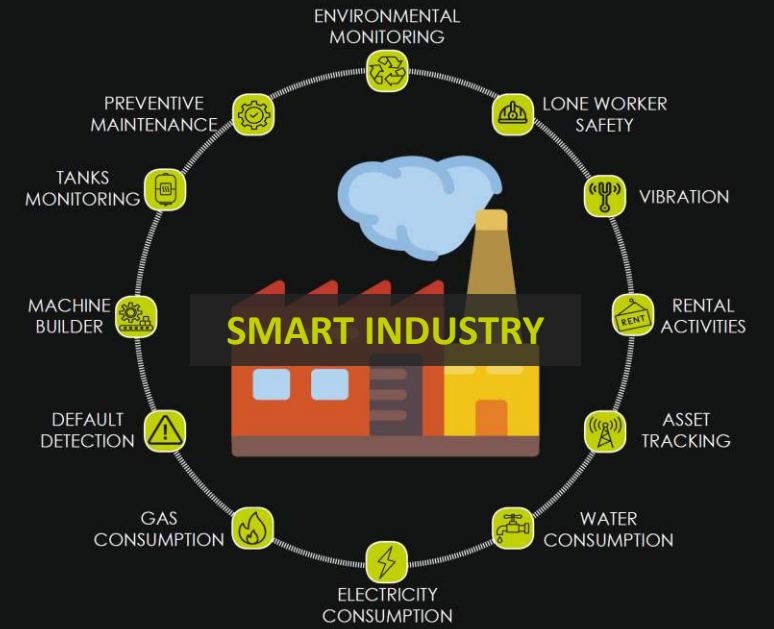
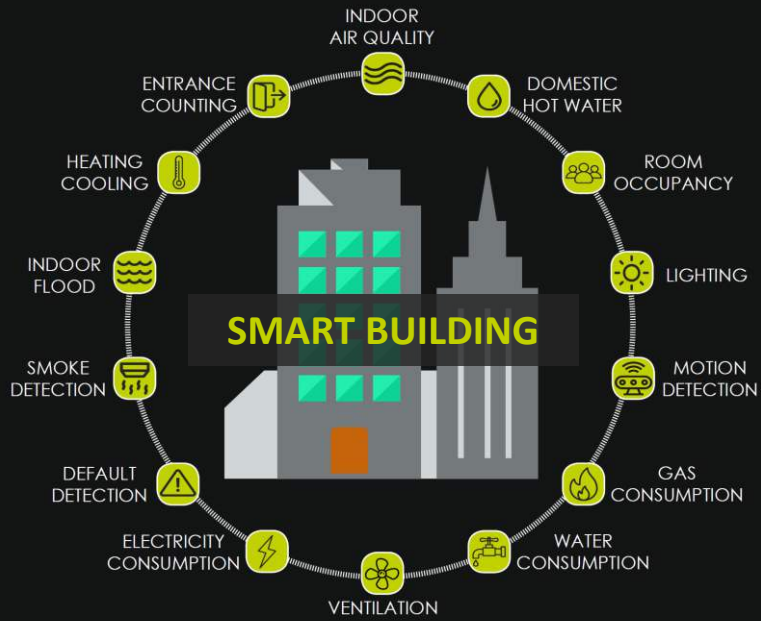
- Reduce maintenance costs
- Enhance operation
- Improve R&D
- Custom use cases (Studio)
- Multilingual
- Remote controls

- Reduce maintenance costs
- Public use cases (library)
- Public decoders (library)

- Custom use cases (Studio)
- Multi-sites
- Remote controls

- Public use cases (library)
- Public decoders (library)
- Custom use cases (Studio)
- Multilingual

# Which markets? > Some examples







Available in **SaaS, private Cloud** for any kind of Cloud or **On-Premise** hosted on your own servers



Administration access for **multi-tenant** management  
1 database and access per tenant



Your IoT platform for today ☺



**No expensive licence cost** (CAPEX), OPEX according to your needs



**100+ use cases** available in our public library for any kind of markets  
**650+ devices** already decoded and available in our public library



**7 languages** already available  
*Ready for easy translation by yourself*



**Multi-sites**  
1 platform for all your use cases and installations



**REST API** to connect with third-party applications  
(ERP, CRM...)



Not only to monitor, but **to control your devices!**



**IoT Suite:** Studio, Platform, App  
**Studio = IoT IDE** (Integrated Development Environment)



« **Mass deployment** » tool for large projects



**White labelling** for Web App and Mobile App  
*Real white label, not a sub-domain of Kheiron*

## CASE 1 :

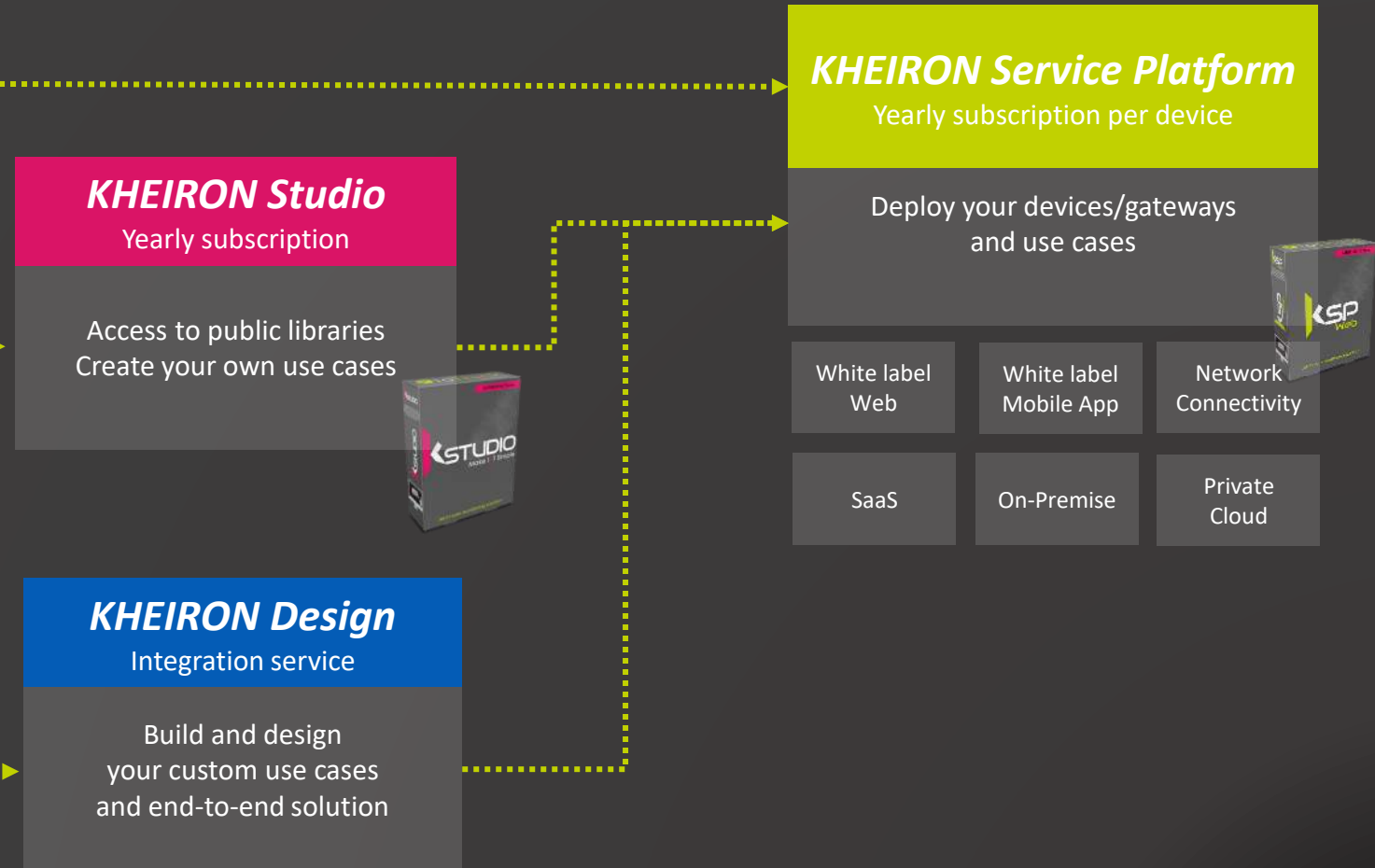
You want to use public use cases only?

## CASE 2 :

You want to be autonomous in your custom use cases or become an Integrator Partner?

## CASE 3 :

You need an end-to-end solution?



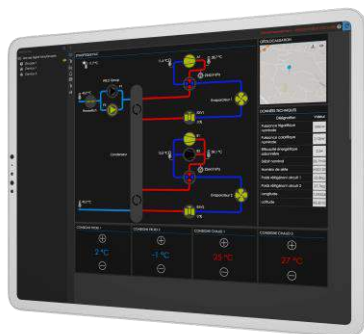
Integration team at ioThink  
Or other integrator partner according to the country and expertise



# Thanks for your attention!

Contact us for a **one-to-one meeting**  
for more information and talk about your project

Powered by



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